



WELCOME

2015 ADMINISTRATIVE TEAM CONFERENCE

OPENING SESSION AGENDA

- ❖ Welcome
- ❖ Council Highlights and Accomplishments
- ❖ Volunteer Toolkit (VTK) Updates
- ❖ What's NEW in Product Sales
- ❖ Girl Scout Leadership Experience Updates
- ❖ Orchestrating Great Teams



COUNCIL HIGHLIGHTS & ACCOMPLISHMENTS

2015 ADMINISTRATIVE TEAM CONFERENCE



















DAISY PETALS YEAR

Drag and drop to reorder meetings

AUG 17 06:00 PM
INTRO
Getting Started
Girls are welcomed.

AUG 31 06:00 PM
INTRO
Getting Started
Girls are welcomed.

SEP 14 06:00 PM
JUMP INTO JOURNEYS/BADGES
Getting Started
Girls sample Journeys and Badge.

SEP 28 06:00 PM
LUPE/HONEST AND FAIR
Living the Girl Scout Law
Girls earn Lupe petal.

MEETING : JUMP INTO JOURNEYS/BADGES SEPTEMBER 14 6:00 PM

Girls are introduced to the Daisy Petals and the Journeys. They sample each and choose which they'd like to do.

Category: Getting Started

PLANNING MATERIALS

Meeting Overview

Activity Plan

Materials List

MANAGE COMMUNICATIONS

Edit/Sent Meeting Reminder Email

Record Attendance & Achievements (0 present, 0 achievements)

REMINDER EMAIL

Reminder Meeting #2 Mon Sep 14, 2015 06:00 PM - 07:00 PM

Sent: None

ADDRESS LIST

Parents / Caregivers Troop Volunteers

Enter your own:

COMPOSE EMAIL

Subject:

Normal ·

Hello Girl Scout Families,

Here are the details of our next meeting:

Date: Mon Sep 14, 2015 06:00 PM - 07:00 PM

Location: XYZ Location
123 Girl Scout Road

Topic: Jump Into Journeys/Badges

VOLUNTEER TOOLKIT (VTK) UPDATES

2015 ADMINISTRATIVE TEAM CONFERENCE

ALL TROOP ACCESS TO THE VTK!

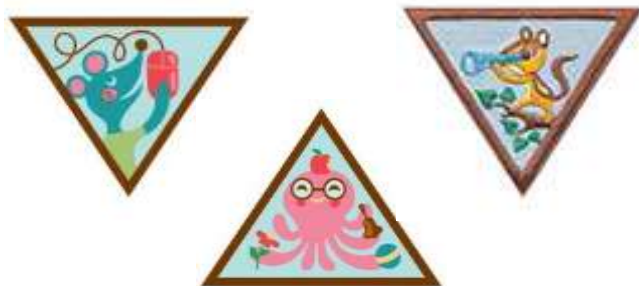
- ❖ All Troops will have access to the VTK
- ❖ Program materials available in VTK support Daisy, Brownie & Junior Troops
- ❖ NEW – Create Your Own Year Plan Function supports all troops

VTK – NEW CONTENT ADDED!
BROWNIE & JUNIOR TROOPS

VTK CONTENT ENHANCEMENTS!

BROWNIE TROOPS

- ❖ Computer Expert
- ❖ Brownie Sense
- ❖ Outdoor Adventurer – NEW!



JUNIOR TROOPS

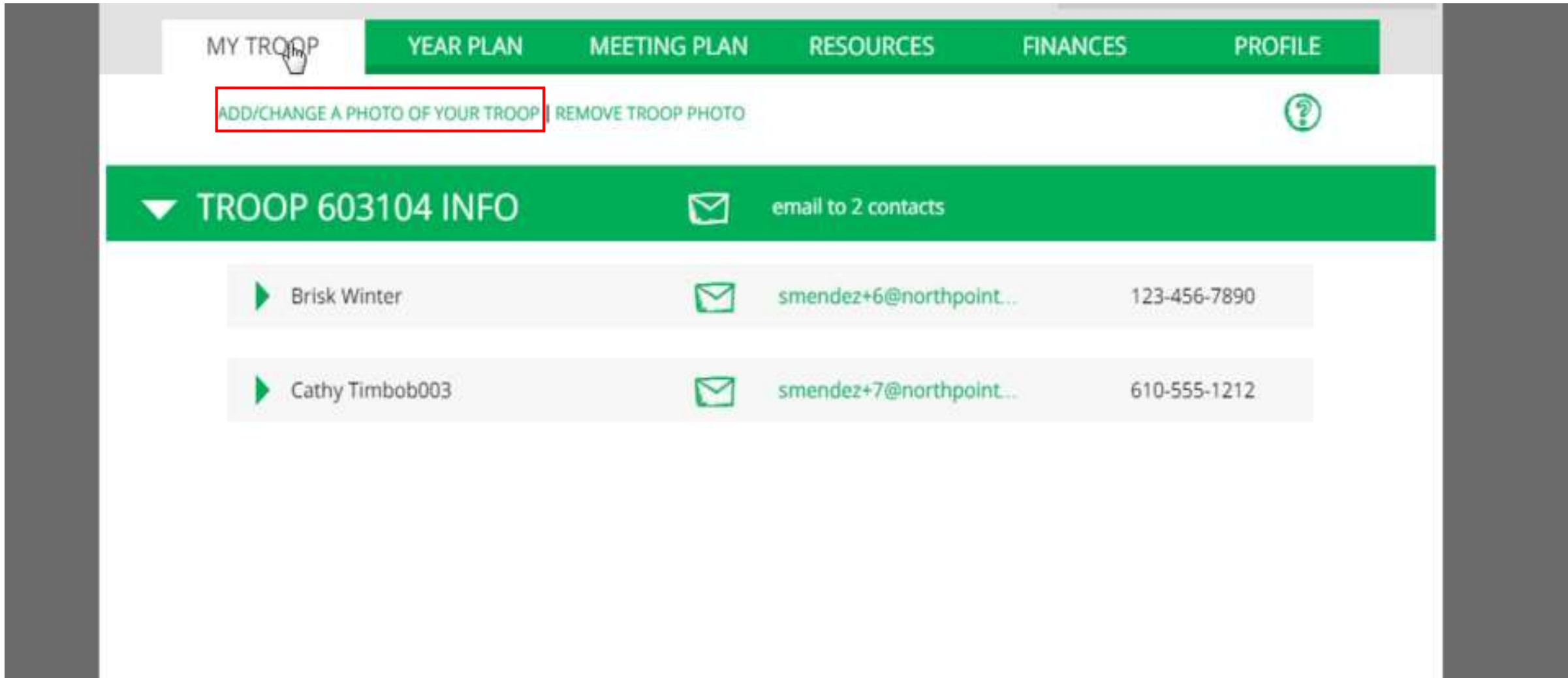
- ❖ Entertainment Technology
- ❖ Social Butterfly
- ❖ Horseback Riding – NEW!



...DISCOVER ...CONNECT ...TAKE ACTION

NEW FEATURES!
UPDATED MY TROOP TAB

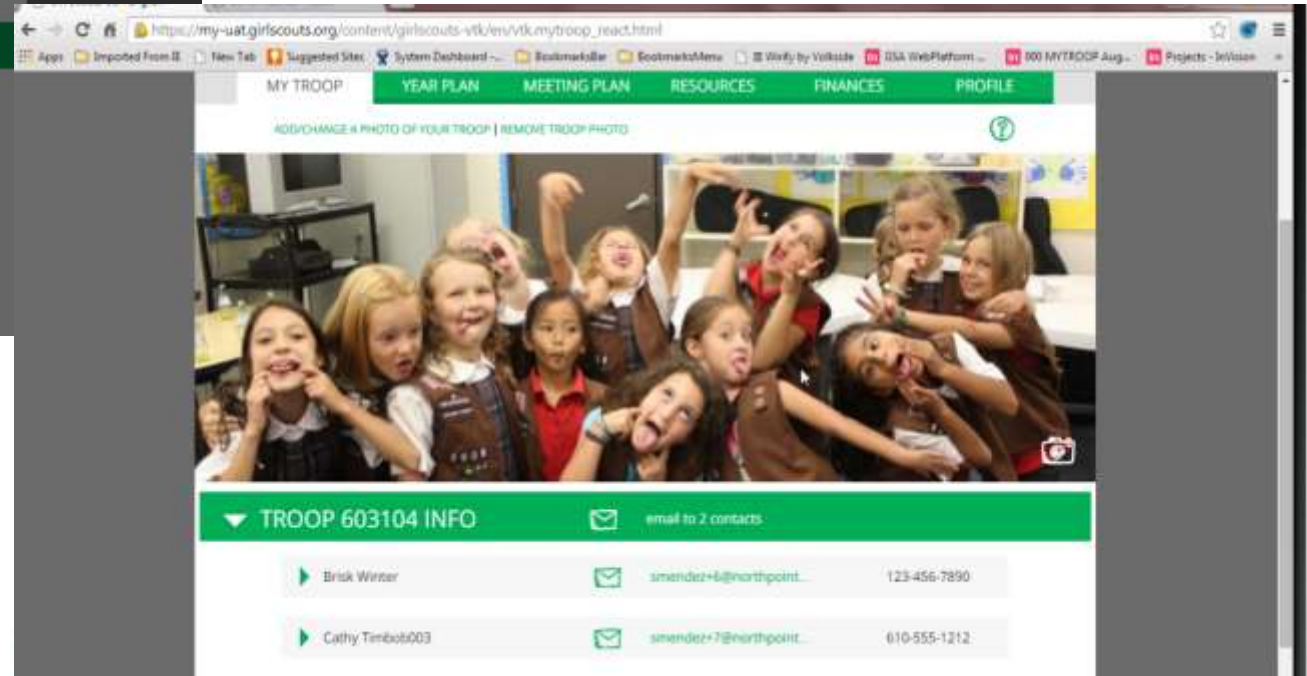
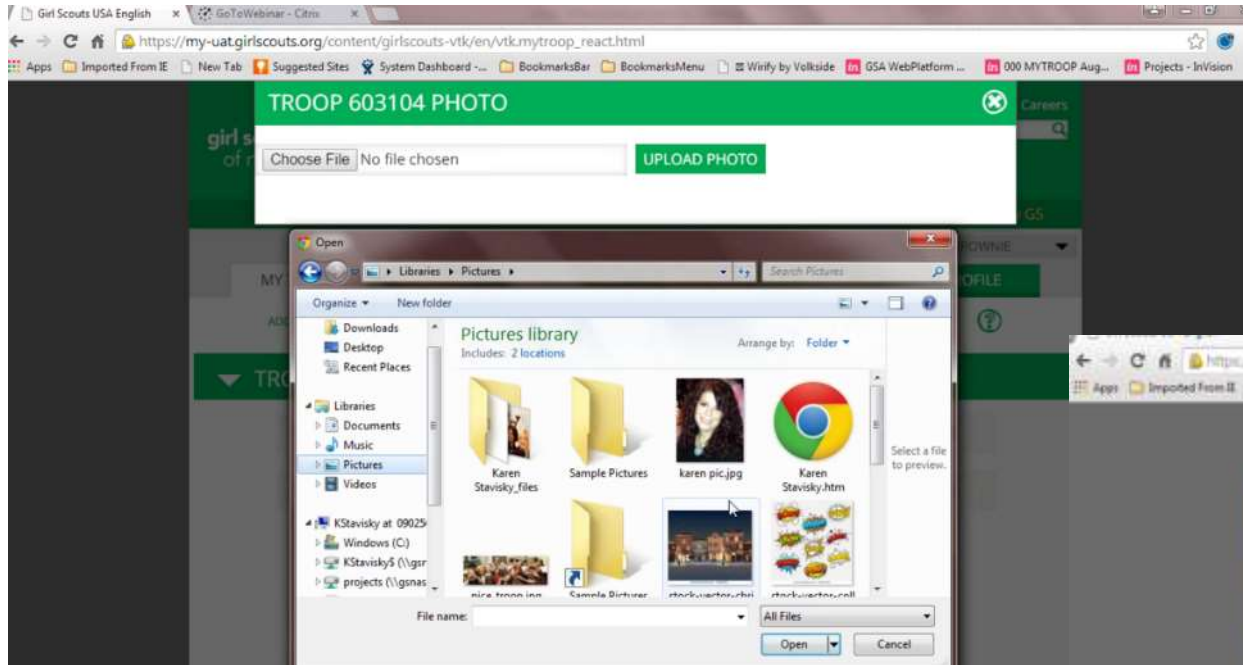
UPDATED MY TROOP TAB



The screenshot shows a web interface for a Girl Scout troop. At the top, there is a navigation bar with tabs: MY TROOP (highlighted with a hand cursor), YEAR PLAN, MEETING PLAN, RESOURCES, FINANCES, and PROFILE. Below the navigation bar, there are two buttons: 'ADD/CHANGE A PHOTO OF YOUR TROOP' (highlighted with a red box) and 'REMOVE TROOP PHOTO'. To the right of these buttons is a help icon (a question mark in a circle). Below this is a green bar with a dropdown arrow, 'TROOP 603104 INFO', an envelope icon, and the text 'email to 2 contacts'. Underneath, there is a list of two contacts, each with a right-pointing triangle icon, a name, an envelope icon, an email address, and a phone number.

TROOP 603104 INFO			
▶	Brisk Winter	✉ smendez+6@northpoint...	123-456-7890
▶	Cathy Timbob003	✉ smendez+7@northpoint...	610-555-1212

ADD A COVER PHOTO!

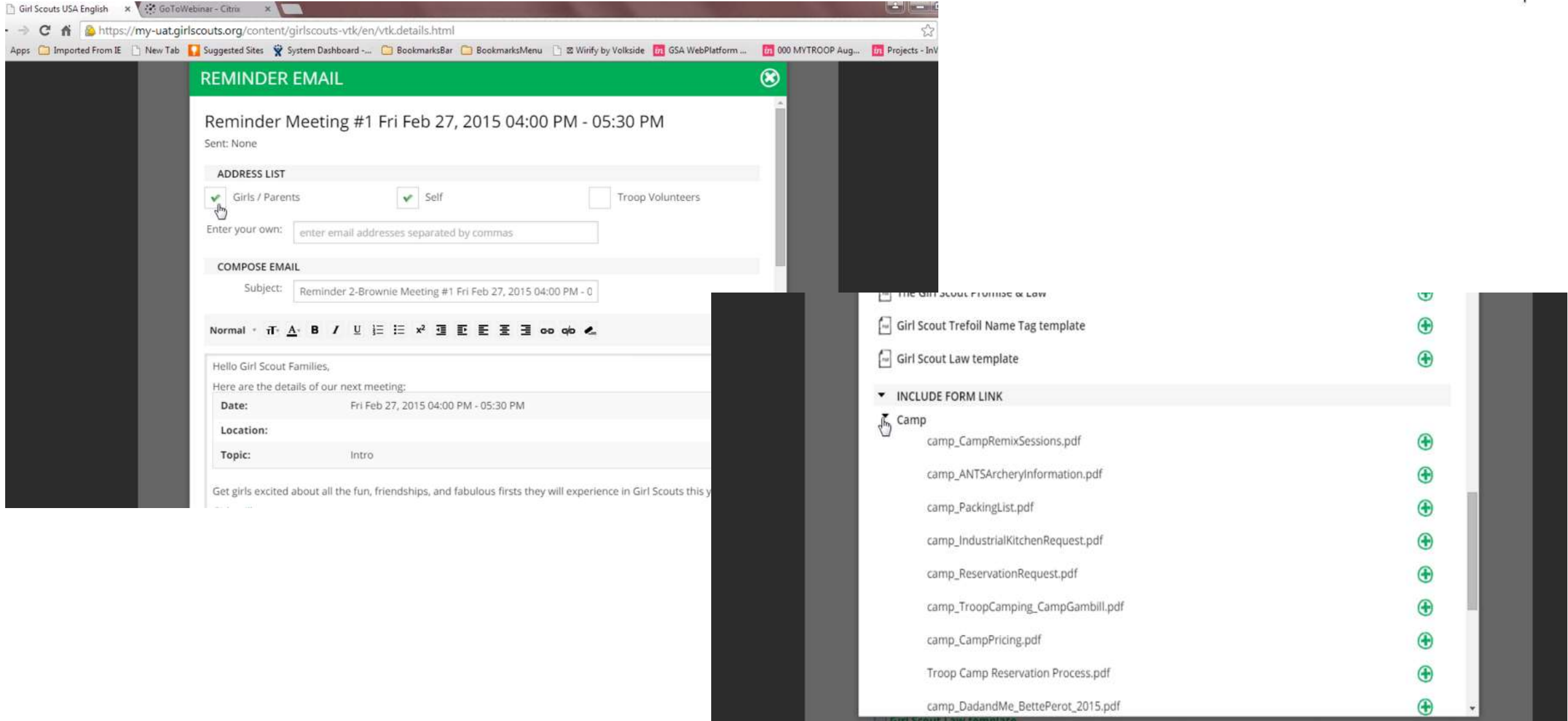


NEW FEATURES!
PARENT ACCESS

PARENT ACCESS TO THE VTK:

- ❖ Read Only views of My Troop Tab, Year Plan, Meeting Plan, and Financial Tab
- ❖ Parents can receive emails from Troop Leader
- ❖ Parents can view the council or custom activities/events the Troop leader has identified for the girls.

VTK EMAIL FUNCTION



Girl Scouts USA English x GoToWebinar - Citra x

https://my-uat.girlscouts.org/content/girlscouts-vtk/en/vtk.details.html

Apps Imported From IE New Tab Suggested Sites System Dashboard ... BookmarksBar BookmarksMenu Wiirfy by Volkside GSA WebPlatform ... 000 MYTROOP Aug... Projects - InV

REMINDER EMAIL

Reminder Meeting #1 Fri Feb 27, 2015 04:00 PM - 05:30 PM

Sent: None


ADDRESS LIST

Girls / Parents Self Troop Volunteers

Enter your own:

COMPOSE EMAIL

Subject:

Normal • 

Hello Girl Scout Families,
Here are the details of our next meeting:

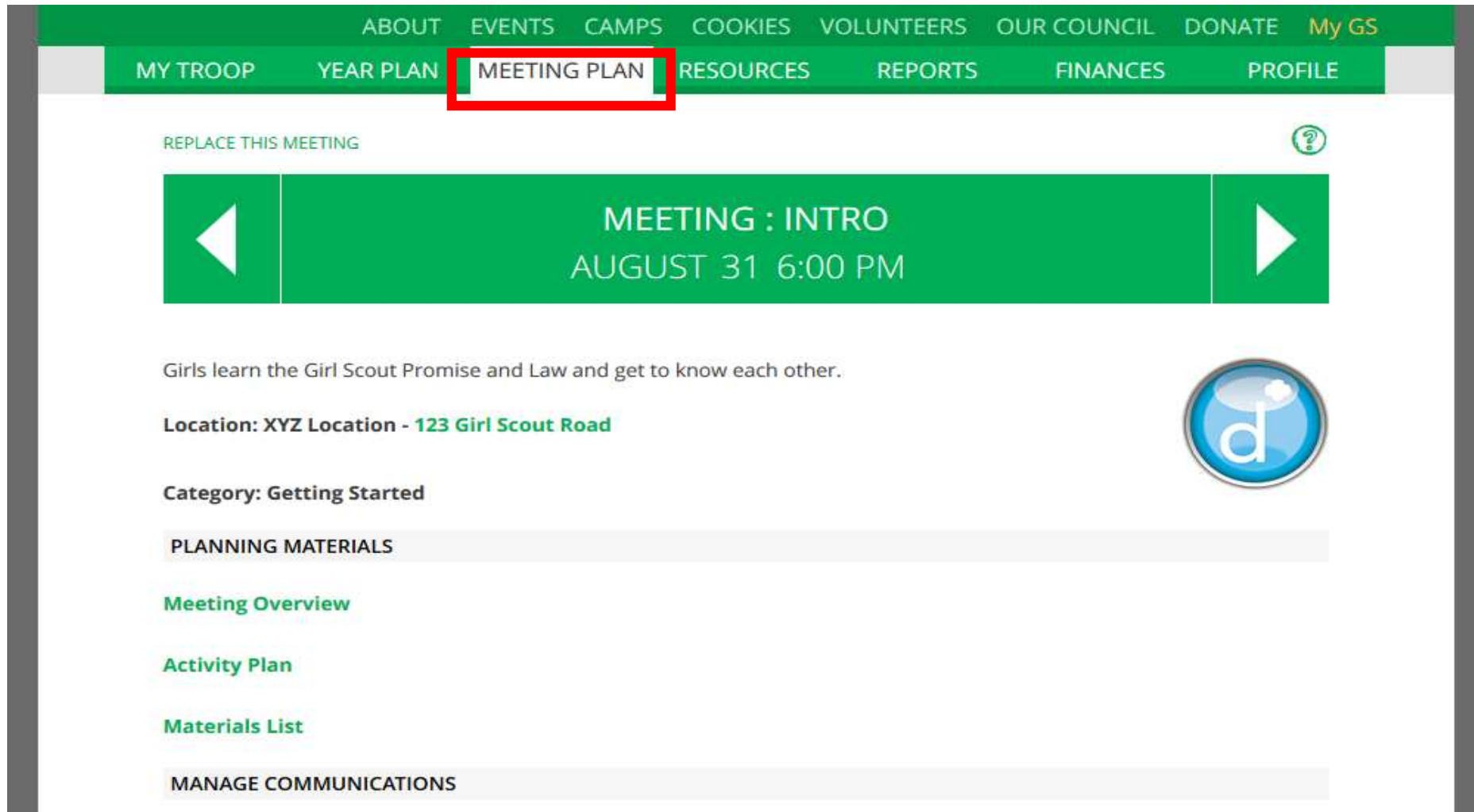
Date:	Fri Feb 27, 2015 04:00 PM - 05:30 PM
Location:	
Topic:	Intro

Get girls excited about all the fun, friendships, and fabulous firsts they will experience in Girl Scouts this y...

INCLUDE FORM LINK

- Camp
 - camp_CampRemixSessions.pdf
 - camp_ANTSArcheryInformation.pdf
 - camp_PackingList.pdf
 - camp_IndustrialKitchenRequest.pdf
 - camp_ReservationRequest.pdf
 - camp_TroopCamping_CampGambill.pdf
 - camp_CampPricing.pdf
 - Troop Camp Reservation Process.pdf
 - camp_DadandMe_BettePerot_2015.pdf

VTK EMAIL FUNCTION



The screenshot shows a web interface for a Girl Scouts meeting plan. At the top, a green navigation bar contains the following links: ABOUT, EVENTS, CAMPS, COOKIES, VOLUNTEERS, OUR COUNCIL, DONATE, My GS, MY TROOP, YEAR PLAN, MEETING PLAN (highlighted with a red box), RESOURCES, REPORTS, FINANCES, and PROFILE. Below the navigation bar, the page content includes:

- A header section with the text "REPLACE THIS MEETING" and a question mark icon.
- A green banner with a left arrow, the text "MEETING : INTRO" and "AUGUST 31 6:00 PM", and a right arrow.
- A description: "Girls learn the Girl Scout Promise and Law and get to know each other."
- Location information: "Location: XYZ Location - 123 Girl Scout Road".
- Category: "Category: Getting Started".
- A circular icon with a blue background and a white 'd'.
- A section titled "PLANNING MATERIALS" with a light gray background.
- Links for "Meeting Overview", "Activity Plan", and "Materials List".
- A section titled "MANAGE COMMUNICATIONS" with a light gray background.

VTK EMAIL FUNCTION



MANAGE COMMUNICATIONS

Edit/Sent Meeting Reminder Email

Record Attendance & Achievements

(0 present, 0 achievements)

MEETING AIDS

 Daisy Name Tag Template
template

 Girl Scout Daisy Flower Friends Template
activity

 Girl Scout Promise Template
template

 Add Meeting Aids

VTK EMAIL FUNCTION

REMINDER EMAIL

Prepare Ahead

- **Activity 1:** Print the **Daisy Name Tag Template** and the **Girl Scout Promise Template** on heavy cardstock. (Make enough name tags for all girls and adults who will be at the meeting.)
- **Activity 4:** Print the **Girl Scout Daisy Flower Template** on heavy card stock (1 sheet per girl). Cut the Daisy Flowers into 12 equal squares. Put the 12 squares into a sandwich baggie for each girl.
- Optional: Make a poster with the Girl Scout Promise written out or download the **Girl Scout Promise Template** and enlarge for easy viewing.
- Talk with your Friends and Family Network about their roles for the opening gathering.

Get Help from Your Friends and Family Network

Your Friends and Family Network can include:

- The Daisies' parents, aunt, uncles, older siblings, etc.
- Older Girl Scouts who are interested in helping younger girls
- Other volunteers who have offered to help with the meeting

Ask them how they can pitch in. For example, they might want to:

- Bring snacks
- Help welcome girls to the meeting

▶ INCLUDE MEETING AID

▶ INCLUDE FORM LINK

SEND EMAIL

INCLUDE MEETING AID

- ▶ Daisy Name Tag Template
- ▶ Girl Scout Daisy Flower Friends Template
- ▶ Girl Scout Promise Template

INCLUDE FORM LINK

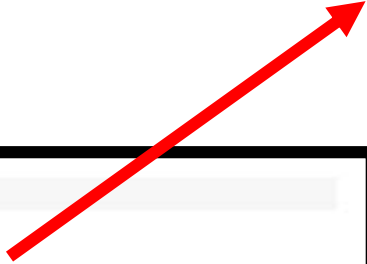
Troop Forms & Resources

- ▶ Event, Training and Camp Cancellation and Refund
- ▶ Adult Health History (TP106)
- ▶ Parent/Guardian Permission and Health History for
- ▶ Council Certificate of Insurance Request (OPG750)
- ▶ Council Certificate of Insurance Request (OPG750)
- ▶ Financial Assistance Request for Council-Sponsored
- ▶ Financial Assistance Request for Council-Sponsored
- ▶ Troop Money Earning Guidelines and Project Reque
- ▶ Council Partnership Agreement (SU100)
- ▶ Troop Money Earning Guidelines and Project Reque
- ▶ Troop Permission Form for Camping, Overnights, W

VTK EMAIL FUNCTION

MANAGE COMMUNICATIONS

Edit/Sent Meeting Reminder Email	(1 sent - view)
Record Attendance & Achievements	(0 present, 0 achievements)



VIEW SENT EMAILS

Reminder 1-Daisy Meeting #1 Mon Aug 31, 2015 06:00 PM - 06:55 PM
Sent: Aug 06, 2015 09:04 AM
Hello Girl Scout Families,

Here are the details of our next meeting:

Date:	Mon Aug 31, 2015 06:00 PM - 06:55 PM
Location:	XYZ Location 123 Girl Scout Road
Topic:	Intro

This meeting will give girls an introduction to Girl Scouts.

Girls will:

- Learn the Girl Scout Promise
- Learn the Girl Scout Law
- Play games to get to know each other

Note to Volunteers:

The excitement and fast pace of running troop meetings for the first time can sometimes leave us tongue-tied. For that reason, scripting is included for guiding girls through a meeting; these "lines" are under the heading "SAY"

NEW FEATURES!

FINANCE TAB

UPDATED FINANCE TAB:



- ❖ Ability to submit troop expenses
- ❖ Set up similar to the Troop Status Report
- ❖ Great tool to share information & inform parents!

VTK QUESTIONS?

CONTACT A MEMBER OF THE TEAM!

Christin Murphy cmurphy@nccoastalpines.org

Connie Walker cwalker@nccoastalpines.org

Allison Winans awinans@nccoastalpines.org



PRODUCT SALES UPDATES

2015 ADMINISTRATIVE TEAM CONFERENCE

**WHAT'S
NEW
WITH
THE
FALL
SALE?**



Branch Out

Stand Tall

Give Back



TROPHY NUT



...DISCOVER ...CONNECT ...TAKE ACTION

M₂ *mediagroup*



...DISCOVER ...CONNECT ...TAKE ACTION



Coming this Fall.....
Me2™ - the avatar
who looks like you



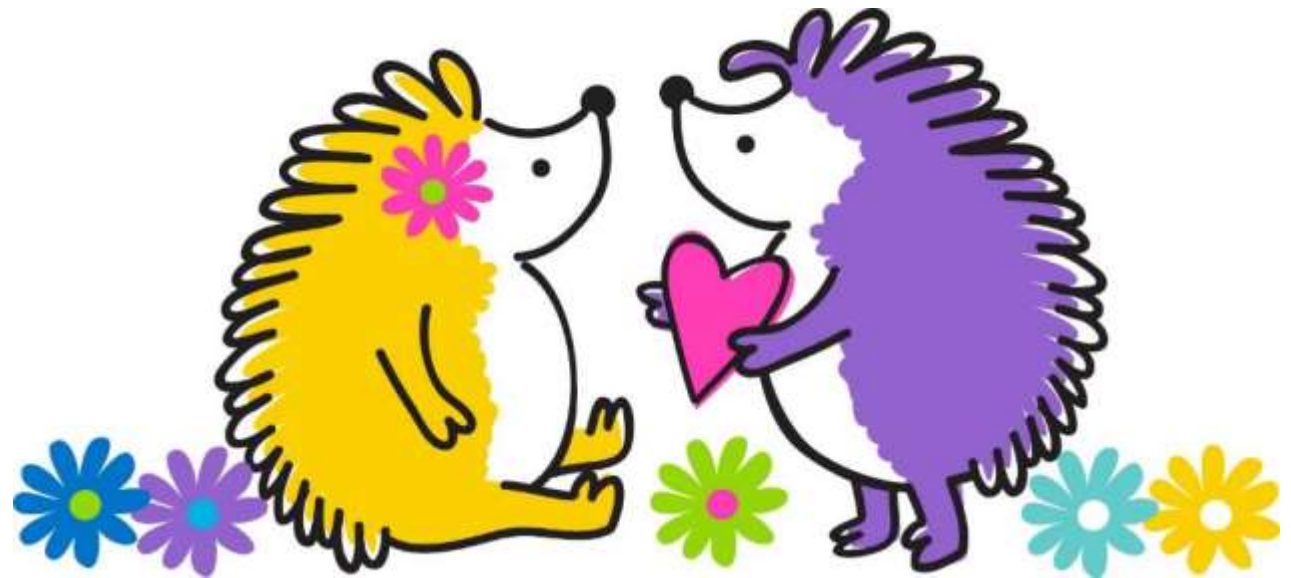
...DISCOVER ...CONNECT ...TAKE ACTION



Extended Online Sales!

WHAT'S
NEW
WITH
THE
COOKIE
SALE?

DREAM
DESIGN
DO!



2016 COOKIE SALE - \$4.00 PER PACKAGE

- ❖ 1st increase in 10 years
- ❖ Higher cost to produce cookies
- ❖ Increasing proceeds for troops

CONGRATULATIONS 2015 TOP COOKIE SELLERS!

	2015 Total	Lifetime Total
Charisma Parham New Hanover	3,616	10,963
Sierra Stefanelli Moore	3,169	10,001
Xena Gray Wake	3,000	17,147





GIRL SCOUT LEADERSHIP EXPERIENCE

2015 ADMINISTRATIVE TEAM CONFERENCE

**GIRL
EXPERIENCE**

The Vision
We're Building
Today



FEEDBACK...

- ❖ Create program that volunteers can deliver
- ❖ We can't do it all
- ❖ Tell a simple and clear story
- ❖ Build a 21st Century experience





GIRL EXPERIENCE VALUE STATEMENT

Develop national girl experiences that parents recognize as valuable, volunteers love to deliver, and that ultimately excite girls and help them thrive.





Fun & Play!



New Experiences!



Make the World a Better Place!

Girl-Only Safe Space

...DISCOVER ...CONNECT ...TAKE ACTION

GIRL SCOUT LEADERSHIP EXPERIENCE



WHAT GIRLS DO

DISCOVER

CONNECT

TAKE
ACTION

HOW THEY DO IT

GIRL-LED

COOPERATIVE
LEARNING

LEARNING
BY DOING

...DISCOVER ...CONNECT ...TAKE ACTION

GSLE OUTCOMES 2.0

Our 15 Outcomes



DISCOVER	CONNECT	TAKE ACTION
<ul style="list-style-type: none"> Girls develop a strong sense of self Girls develop positive values Girls gain practical life skills Girls seek challenges in the world Girls develop critical thinking 	<ul style="list-style-type: none"> Girls develop healthy relationships Girls promote cooperation and team building Girls can resolve conflicts Girls advance diversity in a multicultural world Girls feel connected to their communities, locally and globally 	<ul style="list-style-type: none"> Girls can identify community needs Girls are resourceful problem solvers Girls advocate for themselves and others, locally and globally Girls educate and inspire others to act Girls feel empowered to make a difference in the world



...DISCOVER ...CONNECT ...TAKE ACTION



INTEGRATED PROGRAM APPROACH

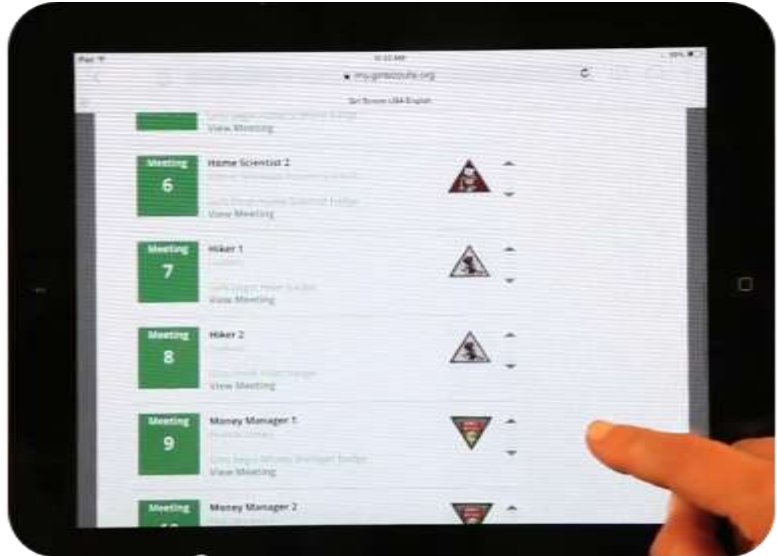
- Journeys



- Badges



- Leverage Volunteer Toolkit



...DISCOVER ...CONNECT ...TAKE ACTION

OUR STRENGTHS...



Entrepreneurship



STEM



Outdoors

...DISCOVER ...CONNECT ...TAKE ACTION

NEW OUTDOOR BADGES



Brownie: Outdoor Adventurer
(a choice of outdoor activities,
including things like bike riding,
wading in a creek, developing a
camp skill, and more)



Junior: Horseback Riding



Cadette: Archery



Senior: Paddling
(canoeing, kayaking, or paddle boarding)



Ambassador: Ultimate Recreation Challenge
(a choice five outdoor challenges such as rock climbing,
zip lining, waterskiing, and more)

WHAT IS ON THE HORIZON...

- ❖ Badges for Daisies
- ❖ Girls Who Code



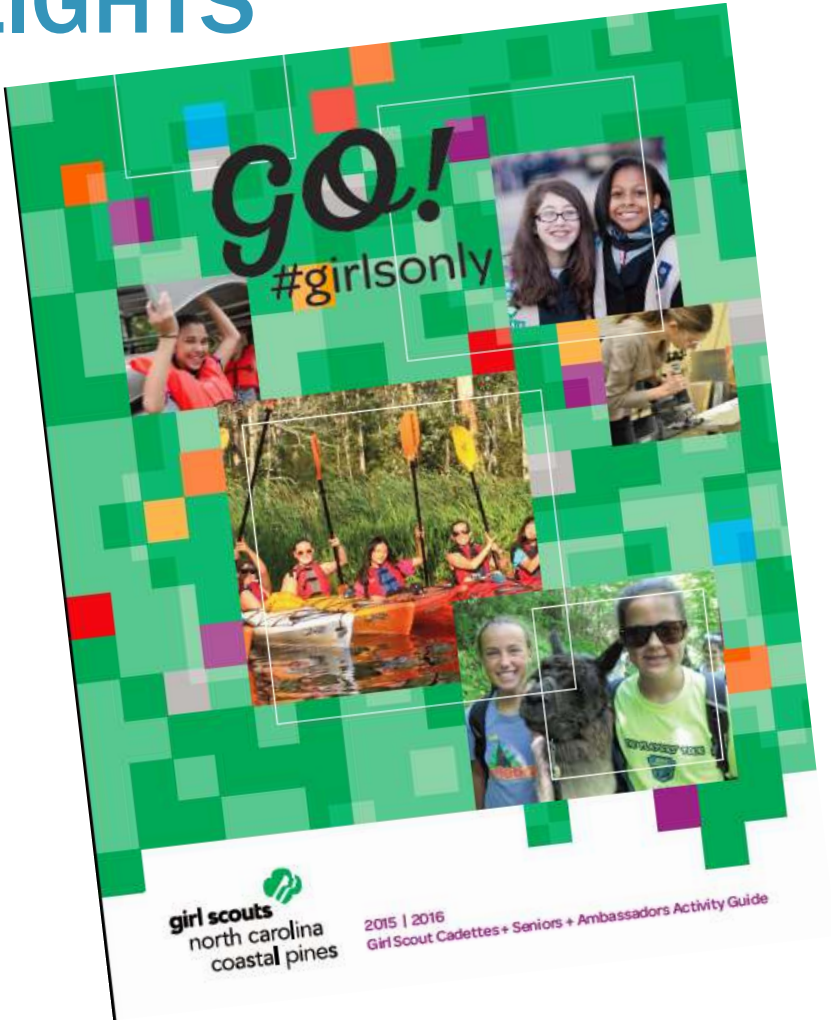
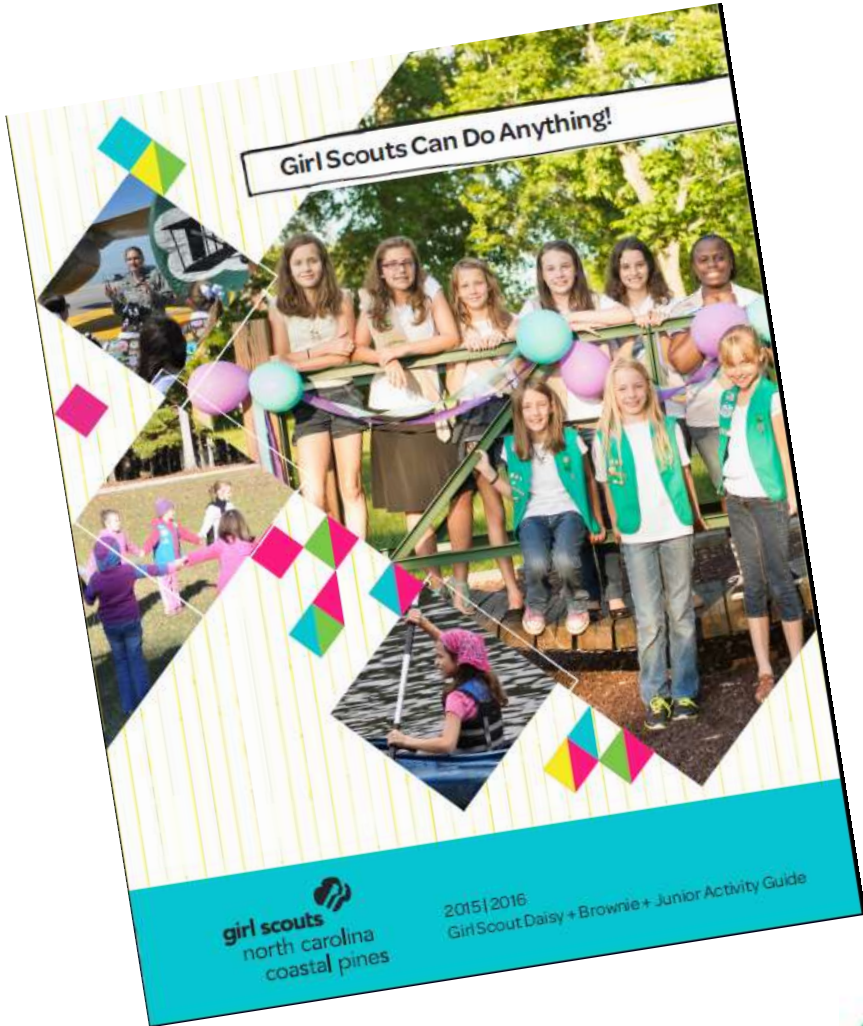
CELEBRATING 100 YEARS OF THE HIGHEST HONOR IN GIRL SCOUTING



The Gold Award was formerly known as Golden Eagle of Merit, Golden Eaglet, Curved Bar and First Class.



2015-2016 PROGRAM HIGHLIGHTS



...DISCOVER ...CONNECT ...TAKE ACTION



girl scouts

north carolina

coastal pines



girl scouts

north carolina

coastal pines



girl scouts

north carolina

coastal pines



Orchestrating Great Teams

2015 ADMINISTRATIVE TEAM CONFERENCE

What is True Colors?



- Developed to help people better understand themselves and others
- Purpose to promote the appreciation of individual differences
- An exercise to help team members communicate better and learn how to bring out the best in each other

How to Take the Test



- Prioritize each grouping of words across each row
- Use 4 to indicate MOST like you; 1 to indicate LEAST like you
- Each row must have a 1, 2, 3, and 4 in it
- Calculate your total score for each color

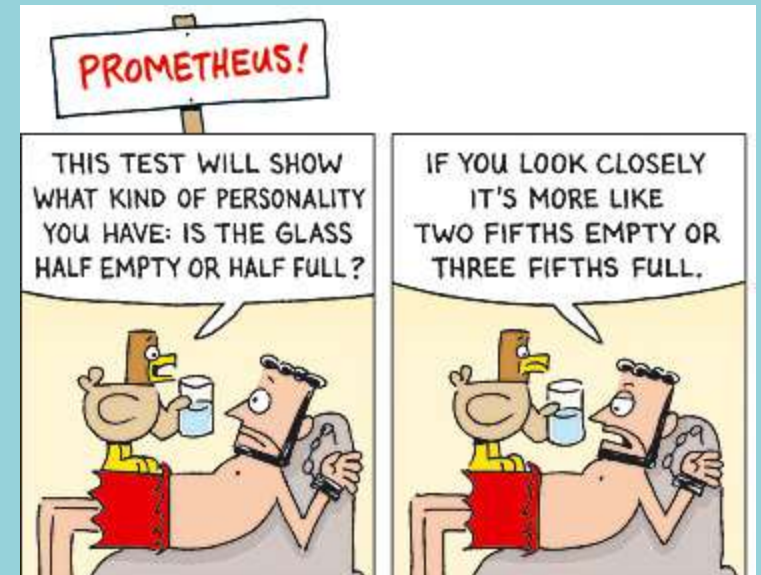


Time for the Results

What's Your Color Personality Style?

Things to remember:

- Each color is reflected in your personality
- One color will be more dominant and will make up your 'preferred' style
- There is no 'right' or 'wrong' color;





What's your color personality style?



Congratulations
GOLDS!



Congratulations
BLUEs!



Congratulations
GREENs!



Congratulations
ORANGES!



The Four Color Personality Styles



GOLD

Characteristics
Leadership Style
Working With
Others
Strengths

GOLD Characteristics: “Structure Oriented”



Loyal
Organized
Dependable
Faithful
Sensible
Concerned

Prepared
Thorough
Punctual
Stable
Caring
Concrete

GOLD Leadership Style



- Expects punctuality, order and loyalty
- Prefer to do things the 'right' way
- Seldom raise questions
- Like routine and less 'radical' projects
- Can be threatened by change; need time to adapt

GOLD Working With Others



Frustrates Them	Frustrates Us
Irresponsibility	Control freak
Lack of planning	Planning for everything
Laziness	Working long hours
Lack of discipline	Being obsessive

GOLD Team Member Strengths

- Punctual
- Always prepared
- Enjoys structure
- Detail-oriented, accurate



PLANNERS



BLUE

Characteristics
Leadership Style
Working With
Others
Strengths

BLUE Characteristics: “Relationship Oriented”

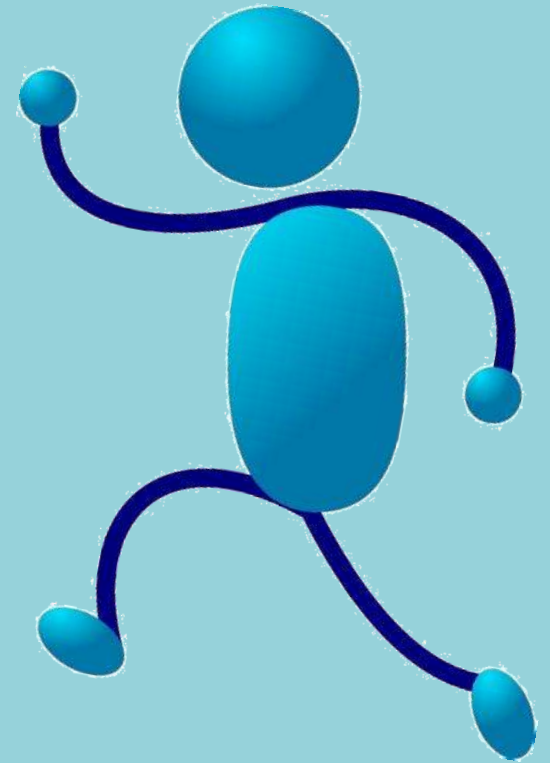


Personal
Sincere
Enthusiastic
Idealistic
Peaceful
Imaginative

Warm
Compassionate
Sympathetic
Flexible
Communicative
Spiritual

BLUE Leadership Style

- Expects others to share their views
- Assumes a “family spirit” in groups
- Democratic
- Helps others to reach their full potential
- Encourages change for the good of the team



BLUE Working With Others

Frustrates Them	Frustrates Us
Rejection	Being too generous
Working or feeling alone	Being overly sentimental
Lack of communication	Suppressing problems
Sarcasm	Lack of planning

BLUE Team Member Strengths

- Cooperative
- Honest
- Democratic
- Optimistic
- Tenacious



CONNECTORS



GREEN

Characteristics
Leadership Style
Working With
Others
Strengths

GREEN Characteristics: “Cognitive Oriented”



Analytical
Conceptual
Logical
Hypothetical
Cool
Perfectionistic

Global Thinkers
Inventive
Abstract
Investigative
Calm
Learners

GREEN Leadership Style

- Value intelligence
- Expect people to follow through
- Strategic thinkers
- Analytical and visionary
- Encourage change for improvement



GREEN Working With Others

Frustrates Them	Frustrates Us
Routine	Not going with the flow
Small-talk	Being wordy
Unsupported arguments	Not being sociable
Social functions	Need to be prepared

GREEN Team Member Strengths

- Visionary
- Strategic
- Insightful
- Natural analysts

THINKERS





ORANGE

Characteristics
Leadership Style
Working With
Others
Strengths

ORANGE Characteristics: “Impulse Oriented”

Spontaneous

Eager

Impulsive

Restless

Bold

Charming

Generous

Optimistic

Witty

Independent



ORANGE Leadership Style

- Work in the here and now
- Expect quick action
- Flexible
- Welcomes change



ORANGE Working With Others

Frustrates Them	Frustrates Us
Rules	Ignoring rules
Deadlines	Lack of planning
Paperwork	Being undisciplined
Lack of adventure	Thinking out loud

ORANGE Team Member Strengths

- Multi-taskers
- Confident
- Master negotiators
- Trouble shooters

MOVERS

Let's Go!

Small Group Activity

- What are the needs of your color personality?
- Consider the personality traits of the other colors that frustrate you – why are they good for the team?
- What does your style bring to the team?





How do you know they're a _____?



How do you know they're a GOLD?

You know they're a gold if...

- Organized
- Planners
- Detail oriented
- Follow the rules
- Like structure





How do you know they're a BLUE?

You know they're a blue if...

- Adaptable
- People developers
- Relators
- Caring
- Cooperative





How do you know they're a GREEN?

You know they're a green if...

- Learners
- Deliberate
- Analytical
- Perfectionists





How do you know they're an ORANGE?

You know they're an orange if...

- Self confident
- Competitive
- Push boundaries
- Multi-taskers
- Carefree





Orchestrating Great Teams

Thank you!

2015 Administrative Team Conference

ATC SCHEDULE OF EVENTS

TIME	EVENT
11:15 - 12:15	Session I
12:15 - 1:15	LUNCH - directions on the schedule
1:15 - 2:15	Session II
2:15 - 2:30	BREAK
2:30 - 3:00	Session III
3:00 - 3:45	BREAK/SU Planning Sessions Room assignments and discussion prompts are in your packet.
3:45 - 4:15	Closing Speaker, Danita Morgan "To Lead is to Serve"
4:15 - 4:30	New Admin Team Member Pinning Ceremony



SEE YOU BACK HERE READY TO GO AT 3:45

2015 ADMINISTRATIVE TEAM CONFERENCE